

Marwood Ltd - is a value-added wood products company which produces utility poles, using red and jack pine. Their largest customer is NB Power. Of the 20,000 poles sold annually, 2,000 come from Crown lands. Mr. Vandendorre, also a forester, stated that they have been saying for years 'that it would make complete sense to grow more of it (red pine) and manage it to produce more poles per hectare than it does now'. They also make other products. He asserted that his concern was to see that the forests are passed on to future generations in a way that they will be proud of them too.

Their offices are located just outside of Fredericton and they employ approximately 300 people. They have recently purchased two family-owned sawmills.

Mr. Vandendorre noted that there were several issues needing resolution before any decisions could be made toward increasing the amount of wood grown on a given hectare of Crown Land: Monoculture/tree farms, Community forests, special management areas harvesting, DNR staffing, Certification, primary source of supply and Jobs. He addressed each individually (see full presentation).

Some general solutions/ideas advanced by Mr. Vandendorre:

- strive to grow more wood per hectare
- Work to leave our industry, environment, biodiversity in better shape for the next generation
- Avoid monocultures, though there will be fragmented monocultures throughout NB
- Build on the "community" forest - Crown Land management should have more public input
- Industry needs more private wood: for better prices for private wood (rather than having it leave the province due to better prices elsewhere) negotiate for the benefit of both parties (woodlot owners and industry)
- Be innovative - in the use of our land, also in the use of fiber for paper (out west, some mills use grass as a wood fiber).